

FUND ADVISORY



**WE CAN
HELP YOU
AND YOUR
PORTFOLIO
COMPANIES**

We believe that every business, and every portfolio of businesses, can be made more valuable and that none need to become valueless. We have a 30 year track record of assisting family offices, funds, portfolios and individual companies to enhance and realize their full value.

Our first-hand knowledge as operators, managers, partners, advisors and investors translates to a multi-dimensional understanding of private capital. We have a unique combination of perspectives, including extensive operational expertise, deep experience across a broad range of industries and the seasoned perspective of successful investment managers.

CONTACT US

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Our experienced team has the depth and breadth of skills to improve the performance of family offices and small/new private equity and venture capital funds and fundless sponsors on a sustainable basis. We help in a variety of ways including:

- **Fund Advisory Services:** supporting the work you do
- **Corporate Advisory Services:** helping your portfolio companies generate additional value

- Every engagement is tailored to client's specific needs
- One-stop resource of services
- A 'fund' perspective when working with individual portfolio companies
- Unique impact perspective
- Provide resources to direct investors, when and where needed avoiding the 2 / 20 fee structure
- Asset management clients include family offices and some of the world's largest insurance companies, commercial banks and institutional investors

FUND ADVISORY SERVICES

'New Diligence'	Outsourced Operating Partner	Origination	Impact
<ul style="list-style-type: none"> • Strategic and operational diligence combined with subject of interest diligence • Fulfill investors 'need to know' • Integrated, insightful, actionable advice • Confirm decisions or limit broken deal costs 	<ul style="list-style-type: none"> • Operational Diagnostic • Operational Advisory • Interim Management • Workout/Turnarounds • Exit preparation 	<ul style="list-style-type: none"> • Leverage the Kirchner team and network • We have extensive contacts • Experienced perspective on opportunities • Disciplined screening process 	<ul style="list-style-type: none"> • Portfolio assessment • Integration of existing and new investments • Portfolio construction • Ongoing evaluation and measurement

CORPORATE ADVISORY SERVICES

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| <ul style="list-style-type: none"> • Corporate Development • M&A • Licensing agreements • Distribution agreements | <ul style="list-style-type: none"> • IP Strategy • Data Analytics • Innovation • Joint ventures |
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DOMAIN EXPERTISE



"Kirchner was able to step into a complicated situation involving operational problems, management issues and differing agendas amongst investors and develop a comprehensive, practical "Turnaround" plan.
- Vincenzo La Ruffa, Susquehanna Growth Equity